

## Press Release

# Dr. Martin Neese becomes VTG-Groups Chief Commercial Officer (CCO) as of November 18, 2024

- **Dr. Martin Neese will assume the role of Chief Commercial Officer (CCO) effective November 18, 2024.**
- **As CCO, he will oversee all commercial operations for VTG Group across Europe.**

**Hamburg, November 18, 2024.** With effect from November 18, 2024, Dr. Martin Neese (55) will take over the role of Chief Commercial Officer (CCO) at VTG Group. As CCO, he reports directly to CEO Alberto Nobis and will serve as the architect and executor of VTG's commercial strategy. His focus will be on developing and expanding strategic accounts to drive profitable growth and breaking into new markets. His responsibilities will include the future-oriented development of VTG's sales organization and refining VTG's go-to-market strategy across Europe.

Neese joins VTG from the global management consulting firm Kearney, where he advised VTG and other clients in the wider rail and transportation market across Europe and the Middle East. Previously, he held several executive positions at DP World and, prior to that, at Rhenus Group. His experience includes serving as CEO of Crossrail Group and Rhenus Freight Logistics and being part of the founding Managing Director team at Contargo, a leading European intermodal inland network. Earlier in his career, Neese worked with BCG and other consultancies after completing studies in physics and business administration.

With over 25 years of experience in transport, logistics and, particularly, rail cargo, Neese provides VTG with a wealth of operational and strategic insights into both asset leasing and rail logistics. "A consequent re-focus on our customers and their changing demands in these turbulent times will be our first priority. In combination with the leading wagon fleet offering across Europe, this will enable VTG to continue its success story" Neese states. "Given the evolving market environments, VTG, too, will adapt. We will simplify, connect and grow our services to our customers and drive sustainable and innovative rail transport solutions for every industry. I am really thrilled to join VTG and to work closely with many colleagues I have collaborated with in former roles."

"VTG is the number one in the European private wagon leasing market. The company combines impressive innovative strength with a longstanding tradition," said Alberto Nobis, CEO of VTG GmbH. "I look forward to having Martin on board. With his extensive expertise in the field of transport and logistics, he will help us develop and implement a future-oriented commercial strategy."



**About VTG:**

Headquartered in Hamburg, VTG GmbH is an international asset owner and logistics company with a strong focus on rail. VTG operates the largest privately-owned fleet of freight wagons in Europe, including around 84,000 rail freight wagons – mostly tank wagons, intermodal wagons, standard freight wagons and sliding-wall wagons.

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