

## Press Release

# Successful partnership continued: New contract between AO Transmash and VTG Rail Russia

**Hamburg/Moscow, November 10, 2021.** VTG Rail Russia (OOO "VTG"), a Russian subsidiary of the leading wagon hire and rail logistics company VTG Aktiengesellschaft, has signed a new contract for the supply of 250 platforms (model 13-9744-06) intended for the transportation of containers and tank containers with AO "Transmash" ("Transportnoye Mashinostroyeniye"). The first platforms are joining fleet of VTG Rail Russia in the fourth quarter of 2021, and the final batch of wagons will be delivered early 2022.

Cooperation of Transmash and VTG Rail Russia started in 2019. During this time VTG Rail Russia has acquired 439 platforms from Transmash, including pocketwagons that are new and innovative for the Russian rail market. Platforms 13-9744-06 offer ideal loading capacity of max. 73 t and are optimized for high-capacity containers and tank containers up to 36 t tare weight. Tie down devices and additional fitting stops on the wagon frame-work accommodate tank containers on the central part of the platform. Service life of the wagons is 32 years.

Olga Yakimova, General Director of VTG Rail Russia: "We have found a credible strategic partner represented by Transmash, who guarantees development of our company even in the current volatile market conditions. We decided to replenish our fleet with the railcars produced by Transmash due to their optimal ratio of price and quality. We hope to improve our cooperation both in Russia and on the international level."

Alexey Lipatov, General Director of AO "Transmash": "A new contract with VTG Rail Russia who is important and reliable customer is a continuation of our cooperation. We have started supplying VTG Rail Russia with pilot batches first which has turned into a long-term mutually beneficial business partnership. We hope to expand the model range and the number of our railcars owned by VTG Rail Russia, a fast growing and high-potential company in the Russian railcar owner market."

### About VTG:

Headquartered in Hamburg, VTG Aktiengesellschaft is a global asset owner and logistics company with a strong focus on rail. Besides hiring out rail freight wagons and tank containers, it also provides multimodal logistical services and integrated digital solutions. The company's fleet includes around 94,000 rail freight wagons – mostly tank wagons, intermodal wagons, standard freight wagons and sliding-wall wagons – as well as about 9,000 tank containers.

This diversified service portfolio gives VTG's customers a robust platform for international freight transportation, based on which the company develops made-to-measure logistical solutions for any and every industry. Over many years, VTG has accumulated granular expertise across the entire transport chain – expertise that is now flanked by smart technology. The Group likewise combines a wealth of experience with a specialized knowledge of the transportation of liquid and sensitive goods in particular. Its customers include a plethora of leading companies representing the chemicals, petroleum, automotive and paper industries, agriculture and virtually every other sector besides.

VTG posted revenue of EUR 1,218 million and an operating profit (EBITDA) of EUR 492 million in the 2020 financial year. The Hamburg-based company's subsidiaries and affiliates give it a sizable footprint in Europe, North America, Russia and Asia. Effective December 31, 2020, VTG employed around 2,100 people worldwide.

More information at [www.vtg.com](http://www.vtg.com).

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**About AO Transmash:**

AO "Transmash" (Stock Company "Transportnoye Mashinostroyeniye") is a part of TMH Group (Transmashholding), the largest company in Russia in the transport engineering industry and one of the world leaders in railway engineering in terms of physical production volumes. AO "Transmash" is a specialized enterprise which produces railcar, railway and snow clearing equipment and unique flat-wagons.

More information at [www.transmash.com](http://www.transmash.com).

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